



Andrew Whitney

Andrew is strategy and energy specialist with experience at senior executive level in multiple technology sectors. Ex-Bain & Co consulting, ex-Bain Leveraged Buyout Practice, and with extensive private equity experience, he has spent more than 23 years as technology entrepreneur and investor, often as CEO/Founder.

Andrew has been active in the energy sector since 1989 when he trained as a market maker for energy stocks on the London FTSE market. After obtaining a First Class undergraduate degree in International Relations and Strategic Studies (IRSS) at the UK's Lancaster University, Andrew wrote his Masters and PhD dissertations on the topic of the post-Soviet Russian energy sector at Cambridge University. He has since advised, run or owned multiple concerns in the energy and renewables spaces, from oil E&P to pipelines and LNG to waste to energy and hydropower renewables across multiple international markets. His three decades of experience in every aspect of the sector from materials and engineering to commerce and finance give him a uniquely broad understanding of the core dynamics.

After Bain, Andrew was part of the TPG-backed buyout and turnaround of Ducati Motorcycles, operating from headquarters in Italy as the first Global EVP of Marketing in company history and reporting directly to the President, charged with the crucial role of reconstructing and promulgating this engineering-led iconic luxury brand to the target audience. The Ducati LBO/PE deal remains a benchmark successful case study at a number of leading business schools.

Andrew's primary focus remains on the energy and technology sectors, with an emphasis on software solutions as a powerful source of competitive advantage.

In an advisory capacity, Andrew has served several high profile, innovative businesses, both public and private. Andrew typically works directly with the CEO to develop strategy then create and/or accelerate revenue growth through best-in-class partnerships.

Andrew has advised multiple governments and governmental agencies and briefed U.S. President Donald Trump in the Oval Office on matters of decisive technology and national security. He is currently a retained consultant and advisor to the National Strategic Research Institute (NSRI), under United States Strategic Command (USSTRATCOM) and the Department of Defense (DoD), the National Nuclear Security Administration (NNSA) and the Army Science Board (ASB).